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# 500,000 Californians stand to benefit from new apprenticeship plan

[Article originally appeared in www.calmatters.org]

### By Natalie Palugyai, CalMatters,

Right after graduating from high school, Jen Lewis enlisted in the U.S. Army, where she served as a helicopter mechanic, was airborne qualified, and deployed to Iraq during the Gulf War.

On returning to civilian life, she found the transition difficult, as do many veterans.

Once back home, in addition to health challenges, Lewis faced social and economic hardship. Like other skilled servicemembers, she sought meaningful employment, but her options were limited. As a result, without a job, Lewis struggled to make ends meet.

Life changed when she connected with her local Veterans Affairs Department, where she heard about an apprenticeship opportunity offered by Bitwise Industries. The apprenticeship was a specialized program for veterans and involved both classes and on-the-job training in computer coding and development. Participants would learn coding skills and build sample projects, then work on client projects under the supervision and mentorship of a technical lead.

Bitwise even offered to help apprentices navigate their housing assistance. The work was structured and conducted in a team environment that gave Lewis a sense of purpose and belonging.

Apprenticeships, in which workers learn new skills while getting paid, are increasingly being considered by individuals looking to reskill into a new career or upskill into a new level of their career, as well as by employers looking to fill acute talent needs.?

For workers, the benefits are obvious: learning on the job, earning a living wage, upskilling into better-paying positions, making connections with industry and employment, and earning credentials that could set workers on a dual path to earn two- or four-year degrees over time.

For employers, the benefits go beyond attracting workers in a tough talent market or creating a more loyal and diverse workforce specifically trained to their company's needs. One study by the U.S. Department of Labor showed a return on investment of advanced manufacturing apprenticeship programs of \$1.48 for every \$1 invested.

Understanding these benefits, and with an eye toward expanding successful workforce models, California is once again leading the nation with significant new investments and strategies to expand apprenticeship. The recently enacted bud-

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Image credit by https://labor.delaware.gov

## USBC and the Grubhub Community Fund to Provide over \$500,000 in Funding for Black-Owned Restaurants with USBC Restaurant Grant Program

The U.S. Black Chambers, Inc. (USBC), in partnership with Grubhub and the USBC Community Economic Development Corporation, announced the launch of their new restaurant grant program.

The USBC restaurant grant program helps restaurants receive funding to address business opportunities and current challenges. The fund, made possible by the Grubhub Community Fund, will support over \$500,000 in grants to Black-owned restaurants and culinary-based businesses in select cities like New York, Philadelphia, Baltimore, Chicago and more. The first initiative of its kind, this unique partnership

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PRSRT STD U.S. Postage PAID San Fran CA 941 Permit No. 820 launched to support Black-owned restaurants by giving them access to capital and resources to ensure competitiveness in a changing post COVID-19 restaurant landscape including new technology, equipment, staff incentives, and building enhancements. Grants will range from \$2,500-\$10,000 based on program criteria, the size of the business and need.

"Restaurants play a vital role in their communities, and part of Grubhub's mission is to help them thrive and have a positive impact on the people they serve," said Dave Tovar, senior vice president of communications & government relations at Grubhub. "While this is a new partnership, the USBC has a track record of helping Black-owned businesses realize their potential and we're excited to work together and extend this opportunity to the restaurant industry." "We are proud to partner with Grubhub," said Ron Busby Sr., President & CEO of USBC. "We're confident that this partnership will enable us to make a significant impact in the Black restaurant community. Providing much needed capital to Black restaurant owners who are recovering from the global pandemic is essential in empowering them to grow their businesses."

Application submission for restaurants in New York opens on Monday, August 29, 2022 at 12pm Noon EDT and closes Friday, September 16, 2022. Roll outs to select markets will continue over the next six months. Please check our website for additional funding rounds. For those interested in participating, please visit https://usblackchambers.org/grubhub/ to apply.

SOURCE: U.S. Black Chambers, Inc.

## **BUSINESS TOOLKIT**

## What Contractors Need to Know About Risk Management in Construction

[Article originally appeared in www.constructconnect.com]

### By Eric Weisbrot

### What Contractors Should Know

As a construction contractor, you likely contend with multiple risks each day. Every project on which you perform work is unique and likely involves both risks and potential benefits. To be more successful, you must understand how to identify and manage risks on construction projects to help avoid potentially detrimental issues.

Effective risk management might also help you evaluate potential projects and determine when a project might involve more risk than you are willing to take on. Avoiding disaster involves the proper identification, assessment, control, and monitoring of risks and instituting plans for addressing them. When you effectively manage project risks, it can result in improved client relationships and increased projects, helping lead to new projects in the future. On the other hand, failing to properly manage risks can lead to project failures and could seriously harm your business.

### **Common Risks in Construction Projects**

To properly manage risk on construction projects, you first need to know the common types of risks to look for. Some of the most common risks a project might involve include the following:

- Internal or external thefts of tools and equipment
- Poorly drafted contracts
- Safety hazards
- Labor shortages
- Poorly defined project scope
- Subcontractor/supplier issues
- Incomplete drawings/plans
- Increased costs due to economic changesSupply chain issues
- Unavailability of supplies
- Natural disasters

If project risks become reality, they can seriously impact your performance, schedule, and costs and negatively affect your ability to



perform as promised. Project risks can result in disputes and delays. Fortunately, however, you can mitigate most project risks through proper project management strategies.

### **Identifying Unique Project Risks**

You should work to identify the unique risks of a project as early as possible before you begin work. If you don't identify a potential risk associated with a project, this means that you have accepted it if it arises during the project.

To identify the potential risks of your project, meet with your team and all stakeholders involved in the project to identify potential scenarios that could arise and threaten the project. You can look at similar projects you have performed in the past to help identify the risks a current project might involve. You should continue to meet with the stakeholders and your team regularly throughout the project to review your risk management strategies and identify other issues that might arise in the future. Through regular meetings, you can identify which strategies are working and which might need some improvement.

## Process of Managing Risks on Construction Projects

After you have identified all of the potential project risks, you will then need to assess the

**Image by freepik.com** probability of each risk occurring and the impact it will have if it happens. You should rank the probability and impact of each risk and address those with the greatest probability and impact first. Calculate how much work, money, and time it will take to manage each risk, and move down your list in order of priority.

For each identified risk, you will need to determine whether it can be eliminated, avoided, transferred, reduced, or accepted.

Avoiding or eliminating a risk might involve negotiating the contract to remove the risk or choosing to turn the project down. If a major risk can't be avoided and outweighs the potential benefits of the project, it might make sense to walk away.

Some risks might be transferred to others. For example, the project owner, suppliers, and subcontractors might require a construction bond as a risk-transfer mechanism to shift the risks they face to you of your failure to perform or failure to pay. You might also transfer certain risks by securing various types of liability insurance to protect you against risks. Talk to all of the involved stakeholders to determine which party is best positioned to assume the risks and how they will be transferred accordingly. Talk to the project owner about the risks the owner will assume and those for which you will assume the responsibility of managing. Speak with your bond company and insurance provider to determine whether your current bonds and insurance policies are sufficient or if you will need additional options to gain more protection.

Make sure you break each of the project's risks down into actionable steps so that they can be effectively managed. You might need to rent more equipment or hire additional workers to mitigate the risks without committing too much of your resources.

Some low-impact risks that have a low probability of occurring can be accepted. However, you shouldn't make this decision lightly. You should take care to avoid accepting a potentially high-impact risk that has a substantial likelihood of occurring because doing so could harm both the project and your company's profits.

### **Risk Management Strategies**

Once you have identified the risks and the strategies that can be used to manage them effectively, you will need to ensure that you have all of the strategies in place to mitigate them. Some of the types of strategies you should adopt to reduce or eliminate major risks include the following:

- Require safety training for all workers before they begin work in compliance with Occupational Safety and Health Administration guidelines.
- Provide safety equipment for all workers and have policies in place to ensure their compliance.
- Purchase and/or require bonds for your company and the subcontractors that will work on the project.
- Purchase adequate liability insurance and workers' compensation insurance to protect against losses caused by worksite accidents.
- Draft policies for securing equipment and accessing the site to reduce potential thefts.

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**Contact Info:** Small Business Exchange, Inc. **Editorial Staff** Production Manager Graphics Design ningo Johns ing0@mac 1160 Battery Street East, Suites #100 · San Francisco, CA 94111 President & CEO: Nabil Vo Chervl Hentz Gerald W. Johnson nvo@sbeinc.com cheryl.hentz@gmail.com sbe@sbeinc.com • Website: www.sbein mac.com Phone: (415) 778-6250, (800) 800-8534 • Fax: (415) 778-6255 SBE Northeast Manager: Leslie McMillan ng Editor: Diversity Outreach Manager **CALIFORNIA CERTIFICATIONS** Valerie Voorhies Rosalie Vivanco Umer Farooq umer@octadyne.com vvv@sbeinc.com rvivanco@sbeinc.com Imcmillan@sbeinc.com CDOT UCP DBE #5988 · CA DGS SBE #1789941 SF Minority-Owned LBE Certification #CMD072513300

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Is requesting quotes from certified and qualified CBE Suppliers, and Service Providers defined as Minority/Women/Disadvantaged/Disabled Veteran/Lesbian, Gay, Bisexual, Transgender, Queer, and Questioning for the following (but not limited to) work:

### SUBS/SERVICE PROVIDERS

Bottom Dump Trucking, Clear & Grub, Concrete Pavement, Concrete Structures, Driving Piles, Electrical, Erosion Control, Fencing, Hydroseeding, Irrigation System, Landscaping Services, Paint and Stain Concrete, Pipeline/Drain Inspection & Cleaning, Remediation Services, Roadside Signs, Saw Cutting, Remodelers, Street Sweeping, Super 10's, SWPPP, Temp Fencing, Waterproofing, Water Trucks SUPPLIERS

Brick/Stone, Miscellaneous Metals, Petroleum

Adventure Park Multi-Benefit Stormwater Capture Project

Location: Whittier. CA Project No. SWQ0000006

**CBE GOAL 25%** 

REVISED BID DATE: September 7, 2022 at 11:00 a.m.

All Quotes Due Prior

**Sukut Construction, LLC** 4010 W. Chandler Avenue, Santa Ana, CA 92704 **Contact: Rick Welshiemer** 

### Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Rick Welshiemer at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award. Sukut Construction, LLC An Equal Opportunity Employed



Is requesting quotes from certified and qualified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBS/SERVICE PROVIDERS

Clear & Grub, Dust Palliative, Hydroseeding, Erosion Control, Reinforcing Steel, Fencing, Bottom Dump Trucking, Super 10's Trucking, Water Truck, Street Sweeping Truck, Construction Staking (Surveying) SUPPLIERS

Filter Fabric, Heavy Equipment Rental, Fuel Systems,

Lumber Supplier, Reinforced Concrete Pipe, Sand & Gravel Supplier

Canal Replacement Project - Segment 5B, Oakley, CA

Project No. 422201

REVISED BID DATE: September 22, 2022 at 10:00 a.m.

All Quotes Due Prior

**Sukut Construction, LLC** 

4010 W. Chandler Avenue, Santa Ana, CA 92704 **Contact: Rick Welshiemer** 

### Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Rick Welshiemer at Sukut Construction for assistance in responding to this solicitation.

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Sukut Construction, LLC An Equal Opportunity Employer

The Small Business Exchange Diversity Outreach

### Advertise

- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up(Live)
- Agency/Organization Letters

• Computer Generated Dated/Timed Documentation

Customized Reports Available

For more info contact Valerie Voorhies at vvv@sbeinc.com



Sukut Construction, LLC 4010 W. Chandler Avenue, Santa Ana, CA 92704 Contact: Robbie Zwick

Phone: (714) 540-5351 · Fax: (714) 545-2003 · Email: estimating@sukut.com

Plans/Specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% Performance and Payment Bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard

Subcontract/Purchase Order, Copies are available for examination, Please contact Robbie Zwick at Sukut Construction for assistance in responding to this solicitation. Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an

acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.





Request for Qualification (REQ) RFQ Period: August 25, 2022 - September 9, 2022

Turner Construction Company (Turner) is seeking gualified Subcontractors for the following project:

Gateway – University of California, Berkeley UCB Project No. 12785A

Turner has been awarded the UCB Gateway project designed by Weiss Manfredi. Executive Architect Gensler and MEP by Interface located at the former Tolman Hall site, bounded by Hearst Avenue to the north, Koshland Hall to the west, and Morgan Hall and Wellman Courtyard to the east. The project gateway will span over Morgan Bikeway with new paving and planting to invite visitors into campus. This is a new 5-story, 374,590 square feet building hosting Berkeley's data science classrooms, seminar and core spaces on the lower level, while the upper five levels are dedicated to a mix of research labs, faculty and staff offices, workstations and collaborative meeting spaces. This project is seeking either LEED Gold or Platinum certification.

Trade Subcontractors who do not submit the pre-gualification information and are not pre-gualified will not be allowed to propose on the project

Turner is currently seeking RFOs for the following Trade Packages:

Group	Bid Package #	Trade Package
4	BP 16	PERSONNEL HOIST
5	BP 8	LOW VOLTAGE
5	BP 10	EXTERIOR BUILDING MAINTENANCE
5	BP 17/18	STAIRS
5	BP 19	TERRAZZO
5	BP 20	FIRE SHUTTERS
5	BP 21	COILING DOORS
5	BP 22	FOOD SERVICE
5	BP 23	FIREPROOFING
5	BP 24	LECTURE HALL SEATING
5	BP 25	FLOORING (INCL SEALED CONCRETE, WD FLOORING)
5	BP 42	ROUGH CARPENTRY
5	BP 43	TILE
5	BP 44	PAINTING
5	BP 35	DRYWALL, INSULATION & ACOUSTICAL PLASTER
5	BP 54	DEMOUNTABLE PARTITIONS

Turner has a 20% UBE [MBE/WBE/DVBE/LGBTQ+] goal for this project

University Project Reference: https://capitalstrategies.berkeley.edu/gateway

For information on how to Pre-Qualify with Turner, please contact Mayra Morales - Subject: UCB Gateway at the following email address: projectoutreach@tcco.com



### DESILVA 7 GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909 Phone: (925) 829-9220 / Fax: (925) 803-4263 Website: www.desilvagates.c ESTIMATOR: GARRY DAY An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is requesting bids for the project listed below: TREASURE ISLAND CITYSIDE WATERFRONT PARK Treasure Island Street Improvements, Sub Phase 1B, 1C & 1E Small Business Enterprise Goal Assigned is 41% **OWNER: TREASURE ISLAND DEVELOPMENT GROUP** 1 Sansome Street, Suite 3200, San Francisco, CA 94104 CM/GC: DESILVA GATES CONSTRUCTION 11555 Dublin Boulevard, Dublin, CA 94568

### BID DATE: SEPTEMBER 21, 2022 @ 5:00 P.M.

We hereby encourage responsible participation of local Small Business Enterprises/Local Business Enterprises, and solicit their contractor or materials and/or suppliers' quotation for the following types of work including but not limited to: CONSTRUCT CITYSIDE WATERFRONT PARK COMPLETE AND IN ACCORDANCE WITH THE PLANS, SPECIFICATIONS AND ALL OTHER DOCUMENTS IN THE PROVIDED DROPBOX LINK.

Plans and specifications may be reviewed and downloaded from the Dropbox site at https://www.dropbox.com/sh/dhbhhhwazhtpn48/AABCMS3zrrRAByogDmo949Zya?dl=0

Information is also available on the City and County of San Francisco's website at

https://sftreasureisland.org/contracting-ticd

Email bids to gday@desilvagates.com to the attention of Estimator Garry Day. If you have questions, please email. If you need SBE/LBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services for this project call the Estimator at (925) 829-9220. DGC is willing to breakout portions of work to increase the expectation of meeting the SBE/LBE goal. At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



Kiewit Infrastructure West Co. 4650 Business Center Drive • Fairfield, CA 94534 Attn: Amanda Schroeder at norcal.bids@kiewit.c Phone (707) 439-7300 • Fax (707) 439-7301

Requests quotes from qualified Subcontractors, Service Providers, Consultants, and/or Suppliers seeking to participate for the following project in Sunnyvale, CA:

Secondary Treatment Upgrades (STU) Project

IFB No. 185822 **Owner: City of Palo Alto** 

Bid Date: September 29, 2022 @ 3:00 PM Subcontractor and Supplier Scopes are due September 22, 2022 Quotes/Proposals NO LATER THAN September 28, 2022 at 5 PM.

Kiewit requests Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses for the following scopes, but not limited to:

AC Paving • Aggregates • Cast-In-Place Concrete • Cathodic Protection • Concrete Pumping • Concrete Repair • Concrete Supply • Cranes and Hoists • Demolition • Dewatering • Doors, Windows & Glazing • Drilled Concrete Piers • Dump Fees • Electrical • Electrical Supply • Electrical Testing • Fences & Gates • Fire Alarm • Hazardous Waste Removal • HVAC • Joint Sealants • Keystone Wall • Louvers • Mechanical Equipment • Minor Concrete • Misc Metals & Structural Steel • Painting and Coating • Piling • Piping and Valves • Pre-Engineered Buildings • Quality Control • Rebar • Shoring • Signage • Slide Gates and Stop Logs • Sound-Absorptive Panels • Storefronts • Striping / Pavement Markings • Survey • Sweeper Truck • SWPPP • Temporary Bypass Pumping • Trucking & Hauling • Water Truck

Certified thru, but not limited to, any of the following agencies:

### www.mbda.gov ; www.epa.gov ; www.sba.gov ; dot.ca.gov

Non-DBE firms are encouraged to contract with a group of lower tier DBEs or individual DBEs.

Plans are available for viewing through SmartBidNet (SBN). All companies already registered in our SBN database will receive an invitation to bid. Please email norcal.bids@kiewit.com to have your company added to our SBN database to be able to receive bidding information, Plans and Specifications

Performance and Payment Bonds may be required for Subcontractors, and Supply Bond for permanent material Suppliers on this project. Bond requirement can be waived on a case-by-case basis. Please contact Kiewit for more information. Bond premiums are reimbursable by Kiewit. Please contact Kiewit for any assistance in bonding, insurance, equipment, materials and/or supplies

Subcontractors must possess & provide current California contractor's license number & DIR Registration number Clean Water State Revolving Fund (CWSRF) requirements US Environmental Protection Agency (WIFIA) grant requirements American Iron and Steel (AIS) requirements Davis-Bacon Act and California prevailing wage requirements Disadvantaged Business Enterprises (40 CFR Part 33) requirements

> An Equal Opportunity Employe CA Lic. 433176 DIR #: 1000001147

CAHILL CONTRACTORS LLC requests bids from Certified SBE Subcontractors and Suppliers for the following select DESIGN BUILD trades ONLY: Fire Sprinklers, Solar, Exterior Building Maintenance 160 FREELON - EARLY DESIGN BUILD TRADE BID

160 Freelon St, San Francisco, CA 94107

This is a San Francisco project with construction workforce, prevailing wage, and local hiring requirements.

BID DATE: 10/3/22 @ 2PM BID DOCUMENTS: Please contact Wendy for access to documents on BuildingConnected.

CONTACT: Wendy Kirton at estimating@cahill-sf.com, (415) 677-0611.





**COMPANY INC.** 

COSM HOLLYWOOD PARK PROJECT & PARKING STRUCTURE

Bid Date: September 13th, 2022, at 4:00 p.m.

Webcor and Bomel Construction are requesting bids from qualified contractors, suppliers, and vendors for all related scopes on the COSM Hollywood Park Project and Parking Structure Project in Inglewood, California.

COSM Hollywood Park will be a new entertainment venue consisting of a three-story building with indoor and outdoor viewing areas and a rooftop bar. The two main viewing areas are the Dome and the Threshold with high resolution LED screens and tiered seating. COSM Hollywood Park's Parking Structure will be a 5-Level Cast-In-Place Concrete Parking Structure

COSM Hollywood Park and the Parking Structure are operating under a Project Labor Agreement (PLA), and there is a 30% MBE/DBE Participation Goal on the projects.

Webcor and Bomel Construction will also be co-hosting a Virtual Informational Event via Zoom on Wednesday, August 31, 2022, at 10:00 a.m.

Please Register HERE: <u>https://forms.gle/XTRLn3ASC9SQdWx47</u>

For more information and to view project plans and specs, please email Info@PDAConsultingGroup.com



Fax: 415-206-0528 **REOUEST FOR** 

**QUALIFIED DBE SUBCONTRACTORS & SUPPLIERS FOR:** 

**Rail Rehabilitation Project** Phase 8 - Crossovers & Interlockings

### Revised Bid Date: September 13, 2022 at 2:00 PM

Quotes needed: SWPPP, Utility Trenching, Mate-rial Testing/Inspection, Track Signal/Systems, Train Overhead Catenary Systems, Electrical, Precast Fabricator/Installer, Landscaping, Environment Monitoring, Ready Mix Concrete, Concrete Pumping, Trucking, Aggregate Materials, Asphalt Paving, Track Materi-als, Demolition, Survey, Rebar, Structural/Misc. Metals, Scaffolding/False-work/Forms, Fencing, Railings, Crane/Hoisting Service, Sheeting & Shoring, Painting, Geocomposite Drain, Roadway Traffic Striping, Tile Work

> Plans & Specs are available at Santa Clara Valley Transportation Authority's website An Equal Opportunity Employer

In order to properly evaluate / coordinate vendor proposals with our final bid. Vendor scope letters and quotes should be submitted and received in a timely fashion no later than September 9, 2022 at 5:00 P.M.

### Please include your DIR Registration No, License No., on your proposal.

### **Con-Quest Contractors, Inc.** 290 Toland Street • San Francisco, CA 94124 Email: bidday@cqcontractors.com

Fax: 415-206-0528

**REQUEST FOR QUALIFIED DBE SUBCONTRACTORS & SUPPLIERS FOR:** CHRYSLER STORM WATER PUMP REPLACEMENT PROJECT Bid Date: September 13, 2022

Quotes needed: SWPPP, Quality Assurance / Control, Material Testing/Inspection, Environment Monitoring, Survey, Hazardous Material Abatement / Disposal, Traffic Control, Earthwork, Tree Removal, Structural Demolition, Sheet Pile Shoring Systems, Asphalt Paving, Landscaping / Irrigation, Hydraulic Seeding, Traffic Striping, Concrete Hardscapes / Flatwork, Electrical, HVAC, Mechanical / Plumbing, Fire Sprinkler Systems, Cathodic Protection, Rebar Fabrication / Installation, Structural and Miscellaneous Metals, Steel Decking, Fencing, Painting / Anti-Graffiti / Coatings, Flashings & Sheet Metal, Insulation, Roofing, Metal Studs / Drywall, Acoustic Treatments, Metal Doors / Frames / Hardware, Exterior Siding, Moisture / Weather Proofing, Roof Hatches, Glazing / Skylights, Louvers, Concrete Pumping, Trucking, Crane / Hoisting Service, Sheeting & Shoring, Ready Mix Concrete, Aggregate Materials, Geotextile Materials, Pipe Materials / Valves / Appurtenances (HDPE, Mortar Lined Steel Pipe, DIP, etc.), Underground Precast Structures, Pumps / Controls / Systems, Light Weight Concrete & Low Strength Fill Materials.

Plans and Specs are available via the City of Menlo Park Planet Bids portal: https://pbsystem.planetbids.com/portal/46202/portal-home

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In order to properly evaluate / coordinate vendor proposals with our final bid. Vendor scope letters and quotes should be submitted and received in a timely fashion no later than September 9, 2022 at 5:00 P.M Please include your DIR Registration No, License No., on your proposal.



### **SKANSKA**

### Subcontractor/Supplier Bids/Proposals Requested Owner: California Department of Transportation Caltrans Contract Number: 07-316004 Revised Proposal Due Date: September 8, 2022 – 2:00 PM

DBE – 23% Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors and suppliers as well as certified DBE subcontractors and suppliers related to the scopes of work below for the

> CONSTRUCTION ON STATE HIGHWAY 14 IN LOS ANGELES COUNTY IN PALMDALE AND LANCASTER FROM TECHNOLOGY DRIVE UNDERCROSSING TO AVENUE "A" OVERCROSSING

> > Plans & Specs can be accessed and download online at: Caltrans Office of Engineer dot.ca.gov/des/oe/weekly-ads

Requested scopes include, but are not limited to the following and should be based on the Contract and its amendn

Construction Area Signs, Traffic Control, Striping, PCMS Boards, Temporary Railing (Type K), Implement BMP's, SWPPP, Erosion Control, Street Sweeping, Clear and Grub, Roadway Excavation, Roadway Excavation (ADL), Class 3 Aggregate Base, Hot Mix Asphalt, Place HMA Dike, Tack Coat, Remove AC Dike, Cold Plane Asphalt Concrete Pavement, Joint Seal, Remove Concrete Pavement and Base, Minor Concrete, Paving Notch Extension, Rock Slope Protection, Pre/Post Construction Surveys, Miscellaneous Iron And Steel, Guardrail Systems, Roadside Signs, Rumble Strip, 6" Rumble Strip (asphalt concrete pavement), Electrical Systems, Structural Signs, Grind Existing Concrete Pavement, Structural Concrete Approach Slab, Concrete Aggregates, Cement, Fly Ash, Admixtures, Tie Bars, Dowel Bars, RSC Aggregate and Cementitious Materials, Trucking, Quality Control, and Water trucks.

**Requirements:** Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors and suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities and establish delivery and construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products and completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers requirements may be necessary per the scope or RFP requirement. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, and Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with the DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Ouotes Submitted.

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer EEO/AA/Vet/Disability Employer Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509 Phone: (951) 684-5360, Fax: (951) 788-2449 Lead Estimator: Joe Sidor Email: <u>bids.socal@skanska.com</u>

### SKANSKA Subcontractor/Supplier Bids/Proposals Requested

Owner: California Department of Transportation Caltrans Contract Number: 08-168304

Bid Due Date: October 13, 2022- 2:00 PM Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors and

suppliers as well as certified DBE subcontractors and suppliers related to the scopes of work below for the

FOR CONSTRUCTION ON STATE HIGHWAY IN SAN BERNARDINO COUNTY AT ESSEX FROM 1.1 MILES EAST OF ESSEX ROAD OVERCROSSING TO 0.5 MILE EAST OF HALFWAY HILLS WASH BRIDGE

Plans & Specs can be accessed and download online at: Caltrans Office of Engineer dot.ca.gov/des/oe/weekly-ads

Requested scopes include, but are <u>not limited</u> to the following and should be based on the Contract and its amendments: Construction Area Signs, Traffic Control, Striping, PCMS Boards, Temporary Railing (Type K), Implement BMP's, Temporary High Visibility Fencing, Contractor Supplied Biologist, Cable Railing, Desert Tortoise Fence, SWPPP, Erosion Control, Street Sweeping, Clear and Grub, Roadway, Drainage Piping, Concrete Box Culverts, Hydroseeding, Dust Palliative, Excavation, Shoulder Backing, Minor Concrete, Rock Slope Protection, Miscellaneous Iron And Steel, Guardrail, Modify Traffic Monitoring System, Roadside Signs, Reinforcing Steel, Trucking, Quality Control, and Water trucks.

Roadside Signs, Reinforcing Steel, Trucking, Quality Control, and Water trucks. Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors and suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities and establish delivery and construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products and completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per the scope or RFP requirement. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, and Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with the DIR (Departmen

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer EEO/AA/Vet/Disability Employer Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509 • Phone: (951) 684-5360 Lead Estimator: Ken Epps • Email: <u>bids.socal@skanska.com</u>

## SKANSKA

Skanska USA Civil of 1995 Agua Mansa Rd, Riverside, CA requests sub-bid quotes from all interested firms, including certified SBE, LBE, and DVBE's for

New 98th St. Landscaping on the LAWA RUE project. Owner: Los Angeles World Airports (LAWA). Contract No. DA-5462 / RFP No. 034LR

Bid Date: September 26, 2022 at 12:00pm

Plans & Specs can be viewed at our office Monday - Friday 7am to 4pm (call for appointment) or downloaded free at: <a href="https://app.buildingconnected.com/public/59b1c0096ab4570007e09292/projects/5fbc8c323d3379004e835537">https://app.buildingconnected.com/public/59b1c0096ab4570007e09292/projects/5fbc8c323d3379004e835537</a>

Online Prebid September 6, 2022 at 10am. Meeting is not mandatory, register at: http://bit.ly/034LRprebid

Should you have any questions or desire to quote on this project, please contact Connie Brown, DBE Compliance Coordinator at 951-202-3113 or <u>connie.i.brown@skanska.com</u>. Assistance in bonding, insurance, lines of credit or obtaining equipment, supplies and materials is available upon request. This advertisement is in response to LAWA's BE program. Skanska USA Civil intends to conduct itself in good faith with S/L/DVBE firms regarding participation on this project. More info about this project is available at <u>https://app.buildingconnected.com/public/59b1c0096ab4570007e09292/projects/5fbc8c323d3379004e835537</u>.

Skanska USA Civil is an EEO/AA/Vet/Disability Employer.



REQUEST FOR QUOTES FROM CERTIFIED DBE/MBE/WBE/SBE/SBRA/LSAF/HUB Zone SUBS, SUPPLIERS & SERVICE PROVIDERS

City of Palo Alto, California SECONDARY TREATMENT UPGRADES (STU) PROJECT IFB No.: 185822 Public Works Project NO. (CIP: WQ-19001) \*\*This project is CWSRF Funded, EPA forms are required prior to bid day\*\*

DBE Participation Encouraged Engineers Estimate: \$118M

BID DATE: September 29, 2022 at 3:00 PM

We are soliciting quotes for the following Divisions and items of work:

For Divisions 01, 02, 03, 05, 07, 08, 09, 10, 13, 22, 23, 26, 27, 28, 31, 32, 40, 41, 43, 46 including, but not limited to: Aggregate Supply, Asphalt Paving, Blowers and Appurtenances, Bypass Pumping Systems, Cranes, Demolition, Demolition, Dewatering, Doors and Windows, Electrical and I&C, Fire Protection Specialties, Glazing, Hazardous Material Disposal, HVAC, Joint Sealants, Metal Building Systems, Misc. Metal Supply, Monorail Hoists, Painting & Coating, Pipe Supply, Plumbing, Pumps, Quality Control, Ready Mix Concrete, Rebar, Shoring, Signage, Temporary Generators.

PLEASE SUBMIT SCOPES/QUOTES TO: NORCALBIDS@FLATIRONCORP.COM or by fax to (707) 746-1603.

Plans and specifications are available to download, at no cost, from the City of Palo Alto PlanetBids website at the following link: https://pbsystem.planetbids.com/portal/25569/bo/bo-search. The bid documents are also available, at no cost, from our Box ftp site, please send an email request to NORCALBIDS@flaticncorp.com Due to Covid-19 & social distancing requirements still in place in some areas, we are not currently scheduling appointments to review project docs or meet with estimators in our office. When all pandemic restrictions are lifted, we will offer these services again in our office by appointment only. Thank you for your understanding.

Non-DBE Subs/Suppliers: Indicate lower tier DBE participation offered on your quotation, as it will be evaluated with your price

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor/supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with subcontractors and suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron Nest will reimburse for bond premium up to 2%. Firms must possess & provide current contractor's license number & DIR Registration number on the guote. Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to the standard general terms & conditions. Copies are available for review on our Box.com ftp site upon email request.

Please email ALL Scopes/Quotes to: NorCalBids@flatironcorp.com

Flatiron West, Inc. 1200 Concord Ave., Suite 465, Concord, CA 94520 Phone 707-742-6000 Bid Fax 707-746-1603 Email: MorCalBids@Flatironcorp.com Point of Contact: Jannette Carter, Estimating Administration Manager License No. 772589 WE ARE AN EQUAL OPPORTUNITY EMPLOYER

## **Diversity Outreach Services**

SBE's nationwide 1,000,000+ database of certified businesses provides the basis for targeted outreach utilizing a powerful IBM Power9 platform for completedated and timed reporting, customized to match client needs.





Our firm is preparing a bid for the following project as a prime contractor and we are interested in receiving subcontractor otations for items of work or materials required below from interested Community Business Enterprise (CBE), Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Disadvantaged Business Enterprise (DBE), Disabled Veteran Business Enterprise (DVBE), and Lesbian, Gay, Bisexual, Transgender, Queer, and Questioning (LGBTQQ+).

e (DVBE), and Lesbian, Gay, Bisexual, Iransgender, Queer, and Que County of Los Angeles Public Works, Project Management Division Adventure Park Multi-Benefit Stormwater Capture Project Project ID NO. SWQ0000066 <u>Revised Bid Date: September 7, 2022 @ 11:00 AM</u> eer's Estimate: \$28,610,000 Outreach: CBE/DBE/MBE/WBE/DVBE Senior Estimator: Ben Sebat Phone: (562) 928-6111 | Email: <u>bsebat@warasic.com</u>

W.A. Rasic is requesting bids for the following trades and/or material supplies:

W.A. Kasic is requesting bids for the following trades and/or material supplies: Waterworks Supply (piping, pumps, valves, slide gates & all appurtenances), Precast Concrete (vaults, Manholes, underground reservoir), Reinforced Concrete Pipe Supply, Excavation Shoring, Electrical & Instrumentation, Landscape, Irrigation, Tree Trim-ming & Tree Removal, Arborist, Tree Protection, Park Amenities/Exercise Equipment, Asphalt Paving, Reinforcing Steel, Cast-in-place Concrete, Geosynthetics/Impermeable Liner, Stormwater Filtration - Pre-treatment Device, Water Polisher, Painting, Parking Lot Striping, Signage, Public Restroom Remodeling, Dewatering/Groundwater Treatment, Trucking (onsite, soil export, soil import, debris export), Traffic Control, Sound Barriers, SWPPP, Sewer Bypass, Well Decommissioning, Modular Building, Jobs Coordinator, Miscellaneous Metals, Aggregate Supply, Ready Mix Supply, Temporary Fencing, CCTVPlans and Specifi-cations are available at no cost to interested firms by either contacting W.A. Rasic Construction, downloading from the Los Angeles County Public Works website:

### https://dpw.lacounty.gov/Contracts/cons/ProjectDocuments.aspx?project\_id=SWQ0000006

https://dpw.lacounty.gov/Contracts/cons/ProjectDocuments.aspx?project\_id=SWQ0000006 W.A. Rasic will assist in obtaining bonds, lines of credit, insurance, equipment, supplies and materials upon request. W.A. Rasic will consider each CBE, DBE, MBE, WBE, and DVBE quote, including those that are broken down into economically fea-sible units as well as arrange delivery schedules to facilitate and encourage maximum bidding participation. W.A. Rasic also encourages a consortium of CBE/DBE/MBE/WBE/DVBE firms when a contract potion is too large to handle individually. Subcontractors must have a valid California Contractors License and must be registered with the Department of Industrial Re-lations (DIR) as required by Section 1725.5 of the Public Contract Code. Subcontractors will be required to execute W.A. Rasic's standard subcontract agreement and general insurance requirements. A copy of our subcontractor agreement and insurance requirements is available in electronic format upon request. W.A. Rasic reserves the right to require each subcontractor to provide payment and performance bonds in the amount of 100% of the subcontractors bid. Bond Premium will be reimbursed up to a cost not to exceed 2.5%. W.A. Rasic is an equal opportunity employer and Union signatory Contractor.

ANVIL BUILDERS INC. 1475 Donner Ave. San Francisco, CA 94124 Phone: 415-285-5000 • Fax: 415-285-5005

Request for DBE's Subcontractors and Suppliers for Project: Chrysler Stormwater Pump Station Improvements Project Contract No: CPR002

### Bid Date: Tuesday, September 13th, 2022 • Bid Time: 2:00 PM

The work to be done consists of furnishing and installing all materials, equipment, transportation and labor to construct a new stormwater pumping facility including underground wet well, pump and motor room, electrical control room, engine-generator room, pumping equipment, electrical equipment and controls, automatic standby diesel engine-generator with integral fuel tank, appurtenant storm drain improvements, water and fire protection services, driveway and pavement, finish grading, miscellaneous concrete, land-scaping, and other incidentals as necessary to complete the work shown on the Project Plans and Drawings, Standard Specifications, Special Provisions, and Technical Specifications.

Seeking all trades (but not limited to): SWPPP (Stormwater Pollution Prevention Plan), Bypass C-34, Electrical, Trucking, AC Pavement, Misc Metals, HVAC, Roofing, Rebar, Masonry, Landscaping, and other required work and trades.

Plans, specifications, and requirements can be viewed at our office or by using the link below.

https://pbsystem.planetbids.com/portal/46202/bo/bo-detail/96710 Please review all documents. By submitting a proposal your company agrees to Anvil Builders Inc standard subcontract. For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact Anvil Builders via phone or email.

Will you be bidding this project? Please email or fax your response to <u>estimating@anvilbuilders.com</u> / 415-285-5005.



## **VETERANS CORNER**

## **Call of Duty**

### [Article originally appeared in www.constructionexec.com

### By Christopher Durso,

Mark DeChick had been working in construction for years when he first learned about the U.S. Department of Veterans Affairs' (VA) Service-Disabled Veteran-Owned Small Business (SDVOSB) program. He'd been in the U.S. Marine Corps and served in the first Gulf War as a tank crewmember, specializing in clearing mines, and eventually was classified as a service-disabled veteran. After gaining an engineering degree from the Rochester Institute of Technology, he went to work for Rochester, New York-based Christa Construction, focusing on construction administration and project management.

Federal legislation gave the VA authority over set-aside and sole-source contracts for verified SDVOSB companies in 2006. DeChick found out about the program a few years later. "That's when I decided, instead of working for somebody else, why not do this myself?" DeChick says. By 2011, he was ready to hang out a shingle; with the help of a friend, he'd come up with the perfect name for a vetowned firm: AmBuild, for American Building Company.

A little more than a decade later. AmBuild is not only thriving as a business but doing it in a way that lives its values. That has included prioritizing hiring veterans, working on meaningful projects such as military cemeteries and VA hospitals, merging with another veteranowned construction company and helping still another veteran stand up a supply business.

As AmBuild's company philosophy phrases it: "Our goal is to build partnerships with our clients through honor, commitment and value."

### AMBUILD ASSEMBLE

DeChick didn't quit his day job immediately, but he was upfront with Christa: He would

leave once he lined up his first job for Am-Build. That happened after about a year and a half; then, DeChick was working for himself. He was interested in general construction and pitched AmBuild in that direction, aiming for government projects such as VA medical centers before gradually taking on private commercial and industrial work.

The VA's SDVOSB certification-along with New York State's Service-Disabled Veteran-Owned Business (SDVOB) certificationmade all the difference.

### Visit the link below for the full article:

https://www.constructionexec.com/article/ call-of-duty



Our firm is preparing a bid for the following project as a prime contractor, and we are interested in receiving subcontractor ns for items of work or materials required below from interested Disadvantaged Business Enterprise (DBE).

work or materials required below from interested Disauvalitaged Sus Coachella Valley Water District FY2020-2021 Non-Potable Water (NPW) Off-Site Pipeline Projects Spec No. 2022-22 <u>Revised Bid Date: October 13, 2022 @ 2:00 PM</u> Outreach: DBE Senior Estimator: Mark Setzer | Phone: (562) 928-6111 <u>Email: msetzer@warasic.com</u>

W.A. Rasic is requesting bids for the following trades and/or material supplies:

Bore & Jack, Asphalt Cap Paving, Aggregate & Asphalt Concrete Materials, Diesel Fuel, Potholing, Pipeline Materials, Precast Concrete, Saw Cutting, Shoring Equipment, Slurry Seal, Street Sweeping, Survey, Video Recording of Existing Conditions, Striping, SWPPP, Traffic Control Signs, Traffic Loops, Trucking (export soil), Electrical

## Plans and Specifications are available at no cost to interested firms by contacting W.A. Rasic Construction during normal working hours of 8:00am – 5:00 pm Monday thru Friday

working hours of 8:00am – 5:00 pm Monday thru Friday W.A. Rasic will assist in obtaining bonds, lines of credit, insurance, equipment, supplies and materials upon request. W.A. Rasic will consider each DBE quote, including those that are broken down into economically feasible units as well as arrange delivery schedules to facilitate and encourage maximum bidding participation. W.A. Rasic also encourages a consortium of DBE firms when a contract potion is too large to handle individually. Subcontractors must have a valid California Contractors License and must be registered with the Department of Industrial Relations (DIR) as required by Section 1725.5 of the Public Contract Code. Subcontractors will be required to execute W.A Rasic's standard subcontract agreement and general insur-ance requirements. A copy of our subcontractor agreement and insurance requirements is available in electronic format upon request. W.A. Rasic reserves the right to require each subcontract to provide payment and performance bonds in the amount of 100% of the subcontractors bid. Bond Premium will be reimbursed up to a cost not to exceed 2.5%. W.A. Rasic is an equal opportunity employer and Union signatory Contractor.

## With Small Businesss Exchange



**Advertise your** • Sub-Bid Request Ads

- Public Legal Notices
- Fictitious Business Name Statement
- (also known as a DBA Statement)
  - Job Listings (Classified ad)
  - Upcoming events or seminars

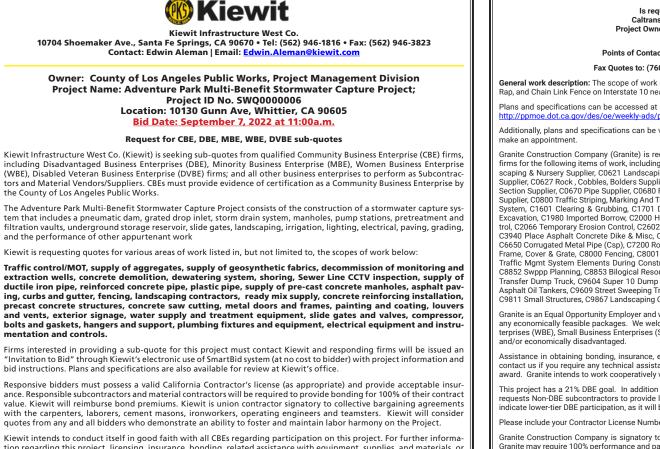


Suppliers



You can reach a **Diverse Audience** 





tion regarding this project, licensing, insurance, bonding, related assistance with equipment, supplies, and materials, or the project schedule, please contact our Lead Estimator.

"Kiewit Infrastructure West Co. is an Equal Opportunity Employer. Employment decisions are made without regard to race, color, religion, national or ethnic origin, sex, sexual orientation, gender identity or expression, age, disa protected veteran status or other characteristics protected by law."

GRANITE CONSTRUCTION COMPAN Is requesting DBE quotes for the following Project: Caltrans 08-1H2004 – I-10 Rip Rap Near Desert Center Project Owner: State of California Department of Transportation BID DATE: 09/08/2022 @ 2:00 PM

Points of Contact: Bob Ramage (760) 391-6307 bob.ramage@gcinc.com Fax Quotes to: (760) 775-8229 Email Quotes to: DCR.estimating@gcinc.com

General work description: The scope of work includes Roadway Excavation, Structure Excavation, Class 2 AB, Partially Grouted Rip-Rap, and Chain Link Fence on Interstate 10 near Desert Center, CA.

Plans and specifications can be accessed at no cost at: <u>http://ppmoe.dot.ca.gov/des/oe/weekly-ads/specs-ntb.php?c=08-1H2004</u> <u>http://ppmoe.dot.ca.gov/des/oe/weekly-ads/plans.php?id=08-1H2004</u>

Additionally, plans and specifications can be viewed at our office located at: 38000 Monroe Street, Indio, CA 92203. Please call to

make an appointment. Granite Construction Company (Granite) is requesting quotes from qualified Subcontractors and Suppliers including Certified DBE firms for the following items of work, including but not limited to: B1420 Crushed & Broken Stone, B1440 Sand & Gravel, C0620 Land-scaping & Nursery Supplier, C0621 Landscaping Material Supplier, C0624 Petroleum, Oil, Lubricants Supplier, C0625 Reinforcing Bar Section Supplier, C0670 Pipe Supplier, C0680 Fencing Supplier, C0683 Guard Railings & Barriers Supplier, C0625 Reinforcing Bar Section Supplier, C0670 Pipe Supplier, C0680 Fencing Supplier, C0683 Guard Railings & Barriers Supplier, C0686 Electrical & Signals Supplier, C0800 Traffic Striping, Marking And Traffic Control Materials Supplier, C1020 Construction Area Signs, C1201 Traffic Control System, C1601 Clearing & Grubbing, C1701 Develop Water Supply, C1901 Roadway Excavation, C1910 Grading, C1920 Structure Excavation, C1980 Imported Borrow, C2000 Highway Planting, C2020 Soil Amendments, C2021 Hydroseeding, C2030 Erosion Con-trol, C2066 Temporary Erosion Control, C2602 Aggregate Base, C3901 Asphalt Concrete, C3910 Paving Asphalt (Asphalt Concrete C3940 Place Asphalt Concrete Dike & Misc, C5100 Concrete Structure, C5105 Minor Concrete Structure, C5201 Reinforcing Steel, C6650 Corrugated Metal Pipe (Csp), C7200 Rock Slope Protection, C7215 Concreted-Rock Slope Protection, C7500 Misc Iron & Steel Frame, Cover & Grate, C8000 Fencing, C8001 Temporary Fencing, C8320 Metal Beam Guard Railing, C8601 Maintenance Existing Traffic Mgmt System Elements During Construction, C8713 Consultant, Environmental, C8792 Environmental - Biological Studies, C8852 Swyp Planning, C8853 Biogical Resources Studies, C9601 Stuper Dump Truck, A-Axle, C9602 Bottom Dump Truck, C9608 Transfer Dump Truck, C9604 Super 10 Dump Truck, C9605 Flat Bed Trucking, C9606 Water Truck, C9607 End Dump Truck, C9608 Asphalt Oil Tankers, C9609 Street Sweeping Truck, C9607 Truck Rental, C9771 Truck Broker, C9774 Trucker, C9810 Small Struct

Granite is an Equal Opportunity Employer and will work with any interested subcontractor to identify opportunities to break items into any economically feasible packages. We welcome quotes from qualified Minority Business Enterprise (MBE), Women Business En-terprises (WBE), Small Business Enterprises (SBE), Disadvantaged Business Enterprises (DBE) and other entities defined as socially and/cs comparisely (inderdurptocal).

Assistance in obtaining bonding, insurance, equipment, materials and/or supplies is available upon request. Additionally, please contact us if you require any technical assistance. Quotations must be valid for same duration as specified by Owner for contract award. Granite intends to work cooperatively with all qualified firms seeking work on this project.

This project has a 21% DBE goal. In addition to request for participation from Certified DBE subcontractors and suppliers, Granite requests Non-DBE subcontractors to provide lower-tier DBE subcontractor and/or supplier participation. Bidders are encouraged to indicate lower-tier DBE participation, as it will be evaluated as part of their quote.

Please include your Contractor License Number and DIR Registration Number on your quote

Granite Construction Company is signatory to Operating Engineers, Laborers, Cement Masons Teamsters and Carpenters unions. Granite may require 100% performance and payment bonds for the full amount of subcontract price. Granite Construction will assist with bonding costs for subcontractors. Additionally, The US Small Business Administration may also assist you in obtaining bonding, for more information please visit them at http://www.sba.gov/content/contractors#. Subcontractors must possess a current con-tractor's license, DIR number, insurance, and worker's compensation coverage meeting Granite's requirements. All quotes are subject to the terms of Granite Construction Company's applicable standard form agreement which is available through the following link: https://www.dropbox.com/sh/93iswduu5iw13t6/AACaZvS8j7xY7Ja0IH-dL0J-a?dl=0

## **U.S. Commerce Department Announces \$13.5 Million** to Support U.S. Manufacturers

### [Article originally appeared in https://eda.gov/ ]

U.S. Secretary of Commerce Gina Raimondo announced \$13.5 million in U.S. Economic Development Administration (EDA) grants to support 11 Trade Adjustment Assistance Centers (TAACs) that help manufacturers affected by imports adjust to increasing global competition and to create jobs. The TAACs, which each service multiple states, are located in California, Colorado, Georgia, Illinois, Massachusetts, Michigan, Missouri, New York, Pennsylvania, Texas, and Washington.

"The Biden administration is committed to providing communities and businesses with the resources they need to succeed in a global marketplace," said Secretary of Commerce Gina Raimondo. "EDA Trade Adjustment Assistance Centers provide manufacturers with the technical assistance they need to implement projects to regain global competitiveness, expand market share, and create good paying jobs.3

"Manufacturing provides Americans with rewarding, good paying jobs," said Assistant Secretary of Commerce for Economic Development Alejandra Y. Castillo. "EDA's Trade Adjustment Assistance Centers work to ensure

that our manufacturers are primed to creating the innovations and jobs of the future."

The 11 grants are:

- \$1.4 million to the University of Michigan, Ann Arbor, for the Great Lakes Trade Adjustment Assistance Center,
- \$1.1 million to the University of Missouri-Columbia, for the Mid-America Trade Adjustment Assistance Center,
- \$1.2 million to the MidAtlantic Employers' Association, King of Prussia, Pennsylvania, for the Mid-Atlantic Trade Adjustment Assistance Center,
- \$1.1 million to Applied Strategies International, Ltd., Chicago, Illinois, for the Midwest Trade Adjustment Assistance Center.
- \$1.1 million to the New England Trade Adjustment Assistance Center, Inc., North Billerica, Massachusetts, for the New England Trade Adjustment Assistance Center.

Visit the link below for the full article:

https://eda.gov/news/press-releases/2022/08/23/taac.htm

## 500,000 Californians stand to benefit from new apprenticeship plan

### Continued from page 1

get includes an unprecedented \$480 million over the next three years to support this expansion.

Led by Gov. Gavin Newsom's goal of creating 500,000 Californian apprentices by 2029, the state's labor agency is working to expand apprenticeship into such industries as technology, health care and hospitality (visit the Division of Apprenticeship Standards' website for more information)

Today, more than 80% of the state's apprentices are in the building, construction and fire trades. These apprenticeships have served California workers and families for decades and are an incredible model for other industries.

Expanding apprenticeship will create new opportunities for women, people of color, individuals with disabilities and workers facing barriers. It will signify new opportunities for California's vouth.

Many don't know that the average age of apprentices in California today is 33. While apprenticeship is a fantastic option for trying a new career — as it was for Lewis — California aims to turn it into the common path and first choice for both in-school and out-of-school youths for whom the opportunity cost of higher education is simply too high.

Jen Lewis is an exceptional Californian, but her experience does not have to be the exception. With intentional state funding and strategies that

will expand this model into new sectors while also expanding access to new workers, apprenticeship will help meet industry and worker needs in this changing and complex economy. It will also drive our recovering economy in a manner that is closely aligned with our values of equity and opportunity for all.

SOURCE: https://calmatters.org/ commentary/2022/08/500000-californians-standto-benefit-from-new-apprenticeship-plan/

## Administrator Guzman Announces Streamlined Support for Local Infrastructure Contractors with Improved Surety Bond Process

Improvements are expected to increase and speed access to opportunities related to Infrastructure Investment and Jobs Act

## [Article originally appeared in www.sba.gov ]

The U. S. Small Business Administration (SBA) announced changes today to streamline the submission of Work-in-Process (WIP) information small businesses provide when receiving bonding support through the Surety Bond Guarantee (SBG) Prior Approval Program. Surety bonding is required for any business to bid on most major construction projects. The SBA Surety Bond Guarantee program backs surety bonds for small businesses wishing to submit qualified bids in partnership with surety companies and their agents, allowing them to offer bonds and bonding capacity to small businesses that might not qualify otherwise.

Coupled with the bipartisan CHIPS and Science Act - signed by President Biden on August 9, 2022 - which will help turbo-charge domestic manufacturing and production, lower costs for Americans by bringing supply chains home, and create good-paying union jobs, the revamping of the Surety Guarantee Program represents a strategic investment in helping small businesses compete in an evolving, increasingly global economy.

"SBA's Surety Bond Guarantees are critical for small businesses to be able to qualify, compete for, and complete major projects including many of the improvement projects being funded as part of President Biden's \$1.2 trillion Infrastructure Investment and Jobs Act (Bipartisan Infrastructure Law)," said Administrator Isabella Casillas Guzman. "Streamlining and simplifying these Work-in-Process submissions will make it easier for more small businesses—especially those in historically underserved communities —to participate in the SBG program, seize these infrastructure opportunities, and continue to lead the way in building a stronger, more equitable, and resilient American economy."

"We're very pleased to roll out this new process. The SBA's Surety Bond Guarantees are going to drastically change the way small businesses gain access to funding opportunities," said Associate Administrator for the SBA Office of Capital Access, Patrick Kelley. "Ultimately, these small business-friendly improvements will be a game-changer for our nation's small business owners."

Small businesses in the SBG Program, and bond agents acting on behalf of their small business clients, provide WIP reports to the SBA which contain detailed information about each project the small business is currently performing. Information reported to the SBA includes contract price, estimated start and completion dates, cost to complete, and billings to date.

Historically, SBA-authorized bond agents, surety partners, and small businesses manually entered this information into the SBA's Capital Access Financial System (CAFS). A single WIP report can contain dozens of projects and require 30 minutes or longer to submit manually. With this announcement, the SBA now provides an optional process allowing bond agents, surety partners, and small businesses to use a spreadsheet application to prepare WIP information in a machine-readable format, eliminating the need for manual data entry. This automated process relies on an open, nonproprietary data standard called XBRL (eXtensible Business Reporting Language), which is used by 60 global regulators, including the Federal Deposit Insurance Corporation (FDIC), Federal Energy Regulatory Commission (FERC), and the Securities and Exchange Commission (SEC).

"SBA programs, like the Surety Bond Guarantee Program, are designed to help small businesses thrive and grow. Modernizing our systems will improve efficiencies for bond agents, small businesses, and surety companies and expand our ability to support the entrepreneurs and innovators that run these businesses. We encourage everyone using the SBG Program's electronic application system to use this automated process to save time and effort." said Jennifer Vigil, Acting Director for the SBA's Office of Surety Guarantees.

With the implementation of XBRL the SBA provides stakeholders with a free, Microsoft Excel-based template and application to prepare and submit WIP reports in a machinereadable format directly to the CAFS system. Those using this process can update a small business's WIP in seconds regardless of the number of projects contained in the WIP report.

"NASBP has been encouraging greater automation for years, and so we are elated with SBA's decision to embrace the automation of WIP report data, which will help all bonding stakeholders. We look forward to working towards expanding the use of digital data standards into other aspects of the surety bonding process," said Mark McCallum, CEO, National Association of Surety Bond Producers.

"We commend the SBA for leading this important initiative and look forward to our continued collaboration with the SBA and working group on modernizing and improving the Surety Guarantee Plan Program," said Lee Covington, SFAA President & CEO. "By automating the WIP reports and future components of the surety bonding process, small businesses will more efficiently meet their bonding needs while increasing the productivity of surety professionals."

The WIP XBRL data standards, called the WIP Taxonomy, were developed by the XBRL US Surety Working Group, a committee of XBRL US, a nonprofit standards organization dedicated to improving reporting efficiencies for businesses and governments. Sponsoring organizations in the Working Group include Altova, Construction Progress Coalition (CPC), Crowe LLP, IAT Surety, Liberty Mutual Surety, the NASBP (National Association of Surety Bond Producers), Travelers, and Zurich Insurance. SFAA (The Surety & Fidelity Association of America) participates as an observer. To learn more about the XBRL US Surety Working Group, visit https://xbrl.us/home/industries/surety.

The SBA guarantees bonds on construction, service, and supply contracts and subcontracts up to \$10 million per project. SBA bond guarantees for contracts up to \$400,000 are available through the streamlined QuickApp with limited paperwork and approvals within hours.

For questions regarding the program, please visit the program website at www.sba.gov/osg.

SOURCE: https://www.sba.gov/article/2022/aug/24/administrator-guzman-announces-streamlined-support-local-infrastructure-contractors-improved-surety

## CA: High-speed rail route from San Francisco to San Jose wins approval. What happens next?

## [Article originally appeared in www.masstransitmag.com]

### By Tim Sheehan,

Over concerns of a pair of Bay Area cities, the California High-Speed Rail Authority board finalized its choice of a route alternative for about 49 miles of tracks between San Francisco and San Jose.

Thursday's actions included certification of thousands of pages of environmental analysis for the stretch, in which high-speed trains will eventually share an upgraded and electrified rail corridor with the Caltrain passenger train service on the San Francisco Peninsula.

The 8-0 vote (with one board member absent) took place in a meeting held by teleconference among rail authority board members scattered across the state.

It represents the latest step in providing the environmental clearance for a statewide system that is ultimately planned to link San Francisco with Los Angeles and Anaheim by way of the San Joaquin Valley, with electric-powered trains carrying passengers at speeds up to 220 mph.

"Today is really a momentous event, with a tremendous amount of work behind it to get where we are today with an environmentally cleared project from the Bay Area through the Central Valley," Tom Richards, a Fresno developer and the authority board chairperson, said after the vote. "If nothing else, what it does is prepare and move this entire project forward toward construction."

Brian Kelly, the rail agency's chief executive officer, said certification of the San Francisco-

San Jose corridor means the agency has now completed and certified its environmental analyses for all but two sections of the 500-mile San Francisco-Los Angeles/Anaheim system.

The only gaps in clearance are a 38-mile segment between the Mojave Desert city of Palmdale and the San Fernando Valley community of Burbank, and a stretch from downtown Los Angeles to Anaheim.

"A lot of people have lost sight that this project is about San Francisco to Los Angeles," Kelly told The Fresno Bee after the vote. "With today's environmental document being certified by our board, we have now cleared San Francisco into Los Angeles County."

"It really reflects what we're trying to do: get service started in the (San Joaquin Valley) where construction is under way, and we're trying to advance that full Phase 1 system from San Francisco to Los Angeles," Kelly added. "By getting this done, we can now start designing those other segments as we bring operations forward in the Valley. We can advance the design, start talking about acquiring right of way, and figuring out the rest of the San Francisco-LA project."

### Concerns raised during meeting

On Wednesday, during public comments on the environmental analysis, representatives of the city of Millbrae, which is south of San Francisco, expressed concern with some aspects of the plans.

Visit the link below for the full article:

https://www.masstransitmag.com/rail/ news/21278199/ca-highspeed-rail-routefrom-san-francisco-to-san-jose-wins-approval-what-happens-next

## **PUBLIC LEGAL NOTICE ADVERTISEMENTS**

## **UCI Health**

#### NOTICE INVITING GENERAL CONTRACTOR PREOUALIFICATION

Prequalification Questionnaires will be received by the University of California, Irvine Medical Center (UCIMC) from general contractors wishing to submit bids for a lump sum contract for the:

### Project: Chapman Pavilion, Tenant Improvements

**PREQUALIFICATION:** The University has determined that bidders must be prequalified for this project. **DESCRIPTION OF WORK:** 

#### DESCRIPTION OF WORK.

**Project: Chapman Pavilion, Tenant Improvements** – Chapman Pavilion is an 8-story building occupied by various departments of UCI Medical Center, which have required tenant improvements before being occupied. The next floor going out to bid for tenant improvements will be ~ 20,000 ASF on the 2nd floor to accommodate SOM Pediatrics Academic Department, Marketing and GME from City Tower leased space and Patient Experience & Medical Staff Administration from Building 53. About 1,200 square feet of space will be built for general hoteling. The buildout plan includes construction of approximately 75 offices and additional modular worksta-

tions, a 40-seat shared conference room and break room, and 5 smaller conference rooms for department collaboration. The project scope also includes restoration of the vacated space in City Tower, as required by the terms of the original lease.
Estimated Cost: \$3,234,000

Project Completion Time: 80 Calendar Days

101 The City Drive South, Orange, CA 92868.

PROCEDURES: Prequalification Questionnaires available Monday, August 29, 2022, 4:00 PM. Contact Terri Kalwara @ tkalwara@hs.uci.edu or Kim Kerwin @ khau@hs.uci.edu.

QUESTIONNAIRE DUE DATE: Questionnaires must be received by **Thursday, September 15 at 2:00 p.m.** only at UCIMC, Planning Administration, Building 27, Room 136,

### GENERAL CONTRACTOR OUALIFICATIONS: Must

have a current and active California CSLB "A" General Engineering or "B" General Building Contractor's license, insurance, bonding, safety, financial and claims history requirements. Must have completed a minimum of (3) projects in the last 7 years that meet all the criteria listed below and demonstrate the Contractor's ability to successfully complete the project with respect to project size, scope, cost, use, complexity, etc.:

Interior renovation or facility expansion projects constructed in at least 7,000 SF while being actively occupied by other tenants, with work being performed in daytime hours

- Interior renovation or facility expansion in an OSHPD 3 Ambulatory Care Clinic in at least 7,000 SF with a minimal construction cost of \$1M built in California
- 3. Required multi-phased project within an active Ambulatory Clinic that included the management of electrical, plumbing and/or HVAC subcontractors

### Bidders not meeting the requirements of the prequalification questionnaire will not be eligible to bid.

Prequalification is solely for the purpose of determining bidders who are deemed capable of successful performance of the type of work included in this project. A contract will be awarded to the prequalified bidder submitting the lowest responsive bid.

The University reserves the right to reject any or all responses to this notice, to waive non-material irregularities, and to deem Contractors prequalified to submit proposals for the project. To prequalify, Contractors must agree to comply with all bid conditions including state prevailing wages, 10% bid bond, 100% payment and performance bonds, and insurance requirements. All information submitted for prequalification evaluation will be considered official information acquired in confidence, and the University will maintain its confidentiality to the extent permitted by law. Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Proposer may be required to show evidence of its equal employment opportunity policy.

No contractor or subcontractor, regardless of tier, may be listed on a Bid for, or engage in the performance of, any portion of this project, unless registered with the Department of Industrial Relations pursuant to Labor Code section 1725.5 and 1771.1.

This project is subject to compliance monitoring and enforcement by the Department of Industrial Relations.

The successful Bidder shall pay all persons providing construction services and/or any labor on site, including any University location, no less than the UC Fair Wage (defined as \$13 per hour as of 10/1/15, \$14 per hour as of 10/1/16, and \$15 per hour as of 10/1/17) and shall comply with all applicable federal, state and local working condition requirements.

#### For other opportunities, please visit http://www.ucirvinehealth.org/planning-administration

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA August 24, 2022



### CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Sourcing Event ID No.: 0000005861

### Claremont, Juanita, and Yerba Buena Pavement Renovation and Sewer Replacement (PW CLRMNT, JUANTIA, YRBA BUENA)

Bids shall be submitted online via ShareFile until 2:30:00 p.m. on September 21, 2022, after which the bid opening will be conducted live online via Microsoft Teams. Contract Administration will email the Microsoft Teams meeting information to all Plan Holders approximately 24 hours prior to Bid opening. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at https://bsm.sfdpw.org/ContractAdmin/Login.aspx. Please visit the Contracts, Bids and Payments webpage at https://bidopportunities.apps.sfdpw.org for more information. Noticess regarding Addenda and other bid changes will be distributed by email to Plan Holders.

Scope of Work: located at various locations along Claremont Blvd, Juanita Way, and Yerba Buena Ave in San Francisco, California and consists of pavement renovation, curb ramp construction, sewer replacement, traffic control, and all related work.

The time allowed for completion is 290 consecutive calendar days. The estimated construction cost is approximately \$4,600,000. For more information, contact the Project Manager Ramon Kong by phone: (628) 271-2581 or email: Ramon.Kong@sfdpw.org.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for Partnering Level 2. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits contracting in states with laws that allow discrimination. The City is prohibited from entering into any Contract with a Contractor that has its United States headquarters in a state on the Covered State List or where any or all of the work on the contract will be performed in any of those states on the Covered State List. Administrative Code Chapter 12X and a list of states on the Covered State List can be found at: http://sfgsa.org/ chapter-12x-anti-lgbt-state-ban-list.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 20%. For details, contact Ivan Oldenkamp by email at Ivan.Oldenkamp@sfgov.org. In accordance with Administrative Code Chapter 14B requirements, good faith efforts may apply. Refer to CMD Form 2B.

A pre-bid meeting will be held by conference call on Thursday, September 1, 2022 starting at 10:00 am. Refer to Section 00 21 13 Appendix B for a guide to joining a Microsoft Teams meeting.

Microsoft Teams Meeting

Call in (audio only) +1 415-906-4659,,809980896# United States, San Francisco

Phone Conference ID: 809 980 896# OR

Join on your computer or mobile app

Click here to join the meeting Meeting ID: 275 707 927 314

Passcode: GDaCCq

Download Teams | Join on the web

For information on the City's Contractor Development Program, call (415) 986-3999 or email cdp@imwis. com.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license is required to bid.

In accordance with Administrative Code Chapter 6, no Bid is accepted and no contract in excess of the Threshold Amount is awarded by the City and County of San Francisco Department of Public Works until such time as the Mayor approves the contract for award and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds. Beginning on September 1, 2022, no Bid is accepted and no contract in excess of the Threshold Amount is awarded by the City and County of San Francisco until such time the Director of Public Works recommends the contract for award and the Public Works Commission then adopts a resolution awarding the Contract.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

9/1/22 CNS-3620208# SMALL BUSINESS EXCHANGE

### What Contractors Need to Know About Risk Management in Construction

### Continued from page 2

- Have potential contracts reviewed by legal counsel, and negotiate the terms to make them more favorable to you.
- Hold regular stakeholder meetings so everyone is apprised of changes and issues as they occur.

To effectively manage risks on construction projects, you will need to work closely with all of the involved parties. Everyone should be kept up to date on what is occurring on the project. When you collaborate with others, you can identify and manage risks before they arise and reduce their impact if they do.

SOURCE: https://tinyurl.com/mr29juzd



## FICTITIOUS BUSINESS NAME STATEMENTS

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397861

Fictitious Business Name(s): Art's Cyber Technical Address 69 Richland Avenue San Francisco, CA 94110 Full Name of Registrant #1 Richard Jacoby Address of Registrant #1 69 Richland Avenue San Francisco, CA 94110

, ■

This business is conducted by **An Individual** The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-01-2022** 

Signed: Richard Jacoby

This statement was filed with the County Clerk of San Francisco County on **07-29-2022** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

> Giselle Romo Deputy County Clerk 07-29-2022

Filed:

#### 08/18/22 + 08/25/22 + 09/01/22 + 09/08/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0398026 Fictitious Business Name(s): **Danny's San Francisco Treats** Address 2737 Hyde Street San Francisco, CA 94109-1222 Full Name of Registrant #1 David T. Ho Address of Registrant #1 2735 Hyde Street San Francisco, CA 94109-1222

This business is conducted by **An Individual** The registrant(s) commenced to transact business under the fictitious business name(s) listed above on NOT APPLICABLE

Signed: David T. Ho

This statement was filed with the County Clerk of San Francisco County on 08-05-2022

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Fallon Lim Filed: Deputy County Clerk 08-19-2022

08/25/22 + 09/01/22 + 09/08/22 + 09/15/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397981

Fictitious Business Name(s): DRVA Address 4830 Mission Street, Suite 104 San Francisco, CA 94112 Full Name of Registrant #1 DRVA LLC (CA) Address of Registrant #1 4830 Mission Street, Suite 104 San Francisco, CA 94112

This business is conducted by **A Limited Liability Company** The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-01-2022** 

Signed: Jones, Taneika

This statement was filed with the County Clerk of San Francisco County on **08-17-2022** 

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: Maribel Jaldon

Deputy County Clerk 08-17-2022

08/25/22 + 09/01/22 + 09/08/22 + 09/15/22

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397878 Fictitious Business Name(s): Fictitious Business Name(s): Jihan Spearman Spaces Dubeyou Address Address 1436 12th Avenue San Francisco, CA 94122 Full Name of Registrant #1 Darien William Gee Full Name of Registrant #1 Jihan Spearman Address of Registrant #1

Address of Registrant #1 1434 12th Avenue San Francisco, CA 94122 This business is conducted by **An Individual** 

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 08/02/2022 Signed: Darien Gee

This statement was filed with the County Clerk of San Francisco County on **08-02-2022** 

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Lily Duong Deputy County Clerk 08-02-2022

08/11/22 + 08/18/22 + 08/25/22 + 09/01/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397935

Fictitious Business Name(s): **Electric Work Company** 

Filed:

Address 101 Hanover Street, San Francisco, CA 94112 Full Name of Registrant #1

Noe Perez Address of Registrant #1 101 Hanover Street, San Francisco, CA 94112

This business is conducted by **An Individual** The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 07-14-2022

Signed: Noe Perez

This statement was filed with the County Clerk of San Francisco County on **08-10-2022** 

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law,

Filed: Giselle Romo Deputy County Clerk 08-10-2022

08/18/22 + 08/25/22 + 09/01/22 + 09/08/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397863

Fictitious Business Name(s): Himalayaesthetics Address Address 388 Beale Street, Apt #1305 San Francisco, CA 94105 Full Name of Registrant #1 Pious Products LLC (CA) Address of Registrant #1 388 Beale Street, Apt #1305 San Francisco, CA 94105

This business is conducted by A Limited Liability Company The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 06-27-2022

Signed: Rachana Gyawali This statement was filed with the County Clerk of San Francisco County on 07-29-2022

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

**Giselle Romo** Filed: Deputy County Clerk 07-29-2022

08/11/22 + 08/18/22 + 08/25/22 + 09/01/22

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397910

1032 Irving Street, Apt #204 San Francisco, CA 94122

1032 Irving Street, Apt #204 San Francisco, CA 94122 This business is conducted by An Individual

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 08-01-2022

Signed: Jihan Spearman This statement was filed with the County Clerk of San Francisco County on 08-05-2022

Notice: This fictitious name statement expires five vears from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: Melvin Galvez Deputy County Clerk 08-05-2022

08/25/22 + 09/01/22 + 09/08/22 + 09/15/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0398010 Fictitious Business Name(s):

Joyride Pizza Address 685 Market Street, Suite 120 San Francisco, CA 94105 Full Name of Registrant #1 Joyride 685 Market LLC (CA) Address of Registrant #1 7268 Murieta Dr., #1460 Sloughhouse, CA 95683-1460

This business is conducted by

**A Limited Liability Company** The registrant(s) commenced to transact business under the fictitious business name(s) listed above on Not Applicable

Signed: Jesse Jacobs

This statement was filed with the County Clerk of San Francisco County on **08-19-2022** 

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law,

Fallon Lim Filed: Deputy County Clerk 08-19-2022

08/25/22 + 09/01/22 + 09/08/22 + 09/15/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397848

Fictitious Business Name(s): 1.) Life & Love Coaching 2.) Officially Hitched

3.) R.T. Woodward Consulting Address 1346 Stevenson Street, Unit B301

San Francisco, CA 94103 Full Name of Registrant #1 R.T. Woodward Enterprises, LLC (CA) Address of Registrant #1 1346 Stevenson Street, Unit B301 San Francisco, CA 94103

This business is conducted by An Individual Liability Company

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-17-2022** Signed: Rachael Tanner

This statement was filed with the County Clerk of San Francisco County on **07-28-2022** 

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

#### Lily Duong, Deputy County Clerk Filed 07-28-2022

08/11/22 + 08/18/22 + 08/25/22 + 09/01/22

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397907

Fictitious Business Name(s): Lo-Cost Meat Market No 2 Address 2918 24th Street San Francisco, CA 94110 Full Name of Registrant #1 Lou, Alvin T Address of Registrant #1 37 Ora Way San Francisco, CA 94131

This business is conducted by An Individual The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable** 

Signed: Alvin Lou

This statement was filed with the County Clerk of San Francisco County on **07-28-2022** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

**Maribel Jaldon** Deputy County Clerk 08-05-2022

Filed:

08/11/22 + 08/18/22 + 08/25/22 + 09/01/22 FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0398088

Fictitious Business Name(s): Magick of Choice Address 2211 Post Street, Suite 300 San Francisco, CA 94115 Full Name of Registrant #1 Linh Le Address of Registrant #1 2145 Larkin Street Apt 8 San Francisco, CA 94109

This business is conducted by An Individual The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 08-24-2022

Signed: Linh Le

This statement was filed with the County Clerk of San Francisco County on 08-26-2022

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

### Lily Duong Deputy County Clerk 08-26-2022 Filed:

09/01/22 + 09/08/22 + 09/15/22 + 09/22/22 FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0398042

Fictitious Business Name(s): STMNT Studios Address Address 888 O'Farrell Street, Suite 102 San Francisco, CA 94109 Full Name of Registrant #1 Lukas Productions Inc. (CA) Address of Registrant #1 1540 Market Street, Suite 100 San Emocines CA 94102 San Francisco, CA 94102

This business is conducted by **A Corporation** The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-22-2022** 

Signed: Lukas Schulz

This statement was filed with the County Clerk of San Francisco County on **08-22-2022** 

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: Lilv Duona Deputy County Clerk 08-22-2022

08/25/22 + 09/01/22 + 09/08/22 + 09/15/22

### FICTITIOUS BUSINESS NAME **STATEMENTS**

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397951

Fictitious Business Name(s): Street Thugz Address Address 2605 Bryant Street #A San Francisco, CA 94110 Full Name of Registrant #1 Prentice Brown Address of Registrant #1 2605 Bryant Street #A San Francisco, CA 94110

This business is conducted by **An Individual** The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 02-01-2021

Signed: Prentice Brown

This statement was filed with the County Clerk of San Francisco County on 08-12-2022

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

> Giselle Romo Deputy County Clerk 08-12-2022

Filed:

### 08/18/22 + 08/25/22 + 09/01/22 + 09/08/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397923 Fictitious Business Name(s): Thai Basil Address 3749 Buchanan Street, Unit #5208 San Francisco, CA 94123 Full Name of Registrant #1 Scott Wong Address of Registrant #1 1430 Francisco Street #12 San Francisco, CA 94123

This business is conducted by **An Individual** The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-08-2022** 

Signed: Scott Wong

This statement was filed with the County Clerk of San Francisco County on 08-09-2022

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal. State or Common Law.

Fallon Lim Deputy County Clerk 08-09-2022 Filed:

### 08/11/22 + 08/18/22 + 08/25/22 + 09/01/22

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397990

Fictitious Business Name(s): 1.) The Valley Tavern 2.) Cole Valley Tavern Address 4054 24th Street, San Francisco, CA 94114 Full Name of Registrant #1 Craft on Draught LLC (CA) Address of Registrant #1 4054 24th Street, San Francisco, CA 94114

This business is conducted by A Limited Liability Company The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 08-18-2022

### Signed: Martin Vincent Hogan

This statement was filed with the County Clerk of San Francisco County on **08-18-2022** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim** Deputy County Clerk 08-18-2022

08/25/22 + 09/01/22 + 09/08/22 + 09/15/22

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0398072 Fictitious Business Name(s): LA Spot Δddre 3152 20th Avenue, San Francisco, CA 94132 Full Name of Registrant #1 Bloc By Bloc LLC (CA) Address of Registrant #1 1 Orsi Cir San Francisco, CA 94124 This business is conducted by **A Limited Liability Company** The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 08-25-2022 Signed: James Blocho This statement was filed with the County Clerk of San Francisco County on 08-26-2022 Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law. Filed: Melvin Galvez Deputy County Clerk 08-26-2022

09/01/22 + 09/08/22 + 09/15/22 + 09/22/22 FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0398034

Fictitious Business Name(s): King Kenutu Company Address

420 Harkness Ave. San Francisco, CA 94134 Full Name of Registrant #1 Paul Afuhaamango Address of Registrant #1 420 Harkness Ave. San Francisco, CA 94134 This business is conducted by **An Individual** The registrant(s) commenced to transact business under the fictitious business name(s) listed above

on Not Applicable Signed: Paul Afuhaamango

This statement was filed with the County Clerk of San Francisco County on **08-22-2022** 

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Mariedyne Nadonza Deputy County Clerk 08-22-2022

### 09/01/22 + 09/08/22 + 09/15/22 + 09/22/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397889

Fictitious Business Name(s): Frisco's Family Deli Address

Filed:

28 Leland Avenue San Francisco, CA 94134 Full Name of Registrant #1 Nasif Khalil Ghanayem Address of Registrant #1 103 Tapia Dr. San Francisco, CA 94132

This business is conducted by **An Individual** The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 08-03-2022

### Signed: Nasif Ghanayem

This statement was filed with the County Clerk of San Francisco County on **08-03-2022** 

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal. State or Common Law

Melvin Galvez Filed: Deputy County Clerk 08-03-2022

09/01/22 + 09/08/22 + 09/15/22 + 09/22/22



### STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

#### 1) Cognigencia Located at 2355 Leavenworth Street, #405

San Francisco, CA 94133 This fictitious business name was filed in the County of San Francisco on **08/01/2017** under file **2017-0377055** 

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1 Ryan Hanau, Inc. (CA) 2355 Leavenworth Street, #405 San Francisco, CA 94133

This business was conducted by a A CORPORATION

Signed: Ryan Hanau

This statement was filed with the County Clerk of San Francisco County on

Filed: Maribel Jaldon Deputy County Clerk 08/18/2022

### 08/25/22 + 09/01/22 + 09/08/22 + 09/15/22

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

#### 1) Cognigentsia Located at 2355 Leavenworth Street, #405

San Francisco, CA 94133 This fictitious business name was filed in the County of San Francisco on 06/12/2017 under file 2017-0376347

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1 Ryan Hanau, Inc. (CA) 2355 Leavenworth Street, #405

San Francisco, CA 94133

### This business was conducted by a A CORPORATION

Signed: Ryan Hanau

This statement was filed with the County Clerk of San Francisco County on

Filed: **Maribel Jaldon** Deputy County Clerk 08/18/2022

> 08/25/22 + 09/01/22 + 09/08/22 + 09/15/22 STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1) Exponential Experience, Inc. Located at 2355 Leavenworth Street, #405 San Francisco, CA 94133 This fictitious business name was filed in the County of San Francisco on <u>11/06/2019</u> under file 2019-0388592

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1 Ryan Hanau, Inc. (CA) 1831 Poipu Rd Apt #720 Koloa, HI 96756-9429

This business was conducted by a A CORPORATION Signed: Ryan Hanau

This statement was filed with the County Clerk of San Francisco County on

Maribel Jaldon Deputy County Clerk Filed: 08/18/2022

08/25/22 + 09/01/22 + 09/08/22 + 09/15/22

### CHANGE OF NAME ADVERTISEMENT

### CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 22-557366

PETITIONER OR ATTORNEY **Bridget Marie Charlton** 500 Beale Street San Francisco, CA 94105

**8**Ξ

TO ALL INTERESTED PERSONS: **Bridget Marie Charlton** for a decree changing names as follows:

**Bridget Marie Charlton** 

Maria Charlton

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING Date: September 29, 2022 Time: 9:00 AM Dept.: 103N Room: 103N

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA, COUNTY OF SAN FRANCISCO 400 MCALLISTER STREET SAN FRANCISCO, CA 94102

JEFFREY FLORES, Deputy Clerk DATED - August 3, 2022

### 08/25/22 + 09/01/22 + 09/08/22 + 09/15/22

### CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 22-557386

PETITIONER OR ATTORNEY Rachel Kellman Soulages 1554 44th Avenue San Francisco, CA 94122

TO ALL INTERESTED PERSONS: Rachel Kellman Soulages for a decree changing names as follows:

Rachel Kellman Soulages

**Rachel Catherine Kellman** 

Ethan Jeffrey Kellman Soulages

Ethan Jeffrey Soulages Kellman

circulation, printed in this county.

COUNTY OF SAN FRANCISCO

KAREN VALDES, Deputy Clerk

**400 MCALLISTER STREET** 

DATED - August 29, 2022

SAN FRANCISCO, CA 94102

SUPERIOR COURT OF CALIFORNIA

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING

Date: October 27, 2022 Time: 9:00 AM

Dept.: 103N Room: 103N

3. A copy of this Order to Show Cause shall be

published in Small Business Exchange, at least once each week for four successive weeks prior

to the date set for hearing on the petition in the Small Business Exchange newspaper of general

09/01/22 + 09/08/22 + 09/15/22 + 09/22/22



## Rosario Sotelo and Rodnia Attiq, El Borrego

## [Article originally appeared in www.constructconnect.com]

Mother-and-daughter Rosario Sotelo and Rodnia Attiq are the owners of El Borrego, the first restaurant in San Diego to serve lamb barbacoa. While El Borrego is now a full-service restaurant, they started out very small almost fifteen years ago by selling barbacoa under a tent in a driveway on the weekends. By word-of-mouth, Rosario and Rodnia's customers started telling their friends about "El Borrego," which means "the lamb."

El Borrego has continued to grow, but Rosario and Rodnia felt that their restaurant had untapped potential – a large parking lot where they envisioned an outdoor beer garden and open-seating patio area. The construction of the beer garden is an essential component of El Borrego's growth plan, but permitting and other expenses threatened to keep Rosario and Rodnia from building out. To access the capital they needed to realize this vision, the women received a loan from Accion through the Brewing the American Dream partnership with Samuel Adams. The loan supports seven jobs and helped El Borrego to almost triple the restaurant's capacity.

El Borrego recently catered Brewing the American Dream Speed Coaching on October 11. The event, which was hosted at Sempra's headquarters, had more than 70 food, beverage, craft beer and hospitality entrepreneurs in attendance. Attendees received individualized coaching from experts on a variety of subjects including marketing, brewing, wholesale distribution, financing, and more.

SOURCE: https://cameonetwork.org/news/ rosario-sotelo-and-rodnia-attiq-el-borrego/



Mother-and-daughter Rosario Sotelo and Rodnia Attiq

## Marcia Charles, Pinky Rose Boutique



**Marcia Charles** 

### [Article originally appeared in www.constructconnect.com]

Marcia Charles has worked in fashion for her whole life. When Marcia was 15-years-old, she started working at department store warehouses in the Bronx. Over the next 35 years, Marcia grew into a self-taught fashion designer and merchandiser, and eventually a self-made small business owner.

Marcia opened her own clothing store, Pinky Rose Boutique, in Los Angeles in 2013. Pinky Rose Boutique features the latest styles in clothes and accessories, as well as Marcia's original designs. One of her signature designs is the Nadda dress. "It's not a dress but like a jumpsuit, comfortable with built-in pockets that work as a belt and can be worn five different ways," said Marcia.

When Marcia first needed a loan for her growing business, she went to a high-interest alternative lender that charged her a 45% interest rate. Rather than help her business, the loan nearly killed her business cash flow. Marcia needed funding more than ever – as well as a trustworthy and transparent lender.

Over the next three years, Marcia came back to Opportunity Fund for three more loans, of \$15,000,

\$18,000, and \$25,000, to help with her wholesale expenses and grow her business. "Opportunity Fund believes in me and I believe in them," said Marcia. "I see them as a fair lender that cares about small business owners like me. We all need that."

Marcia uses her experience and wisdom to keep her business thriving in a tough industry while building up her own fashion brand. Marcia envisions establishing her comfort couture brand, by expanding to a second location that houses only her original designs.

Marcia is also a leader in her community. Pinky Rose was the first boutique on the street, and she helped establish the business neighborhood around her boutique. "When I started, there was nothing on the street. Along with two other restaurants, we were the first businesses here." Now her street has a much more established business community, and Marcia is active in developing it. "I work with people in the community to improve the neighborhood for small businesses," Marcia said.

### Website: https://pinkyroseboutique.com/

SOURCE: https://cameonetwork.org/news/ marcia-charles-pinky-rose-boutique/



## Kamal Mansoor, K.A.S. Auto Sales

[Article originally appeared in www.constructconnect.com]

All refugees coming through Opening Doors bring with them a history filled with memories of the good, the bad, and even the horrifying times in their lives. If they are with Opening Doors, they are survivors, and survivors do not stand still waiting for good things to happen. They work to make them happen. Kamal Mansoor is one such refugee, and so he came to Opening Doors for a small business loan.

As adults, Kamal and his siblings all worked as jewelers in Baghdad, a business they learned at the feet of their father and grandfather. Kamal also had an ongoing interest in auto sales, thanks to a cousin who would find cars and have Kamal sell them for him. Despite his business successes, decades of political unrest and widespread violence made continuing to stay in Iraq increasingly dangerous. Kamal was forced to flee Iraq in 2005 after finding himself the subject of threats. He travelled to Jordan in hopes of seeking asylum, but was refused admittance. He remained on the border between Jordan and Iraq for three days before trying again for Syria. a country where he would remain for nearly five vears

Kamal's story is, unfortunately, not a singular one. The U.N. estimates that over 5 million Iraqis have been displaced since 2003, and 1.5 million since 2006 alone, when sectarian violence increased after the bombing of the Samarra Mosque. The bombing killed thousands of Iraqi citizens and spurred a series of attacks on other mosques.

While Kamal dreamed of once again owning his own business, the Syrian government prohibited Iraqi refugees from working. Undaunted, Kamal turned his attentions to the local Iraqi refugee community. For the first two years in Syria, Kamal worked as the financial trust advisor for his religious group, which numbered over 1,200 refugees, and was later selected as their president. Having heard about the U.N.'s refugee resettlement program while still in Baghdad, Kamal immediately applied for refugee status upon arrival in Syria. After years of discussions with U.N. representatives. Kamal was finally approved to relocate in 2010. Although many Iraqi refugees were choosing to resettle in Australia or other Western nations, Kamal chose the United States because of the greater work opportunities available for refugees, a choice which inspired 513 of his community members to follow.

After arriving in the U.S., Opening Doors staff members listened to Kamal's dream of once again owning a business. With their support, he decided to open his own dealership. He had some savings of his own, yet needed additional financing to purchase the used cars for his lot.

### Website: https://www.kasautosales.com/

Visit the link below for the full article:

https://cameonetwork.org/news/kamal-mansoor-k-a-s-auto-sales/